



FEBRUARY 2009

DELEGATION HEADS TO WASHINGTON

The Mason City/Clear Lake delegation will head to Washington, DC on February 8 to meet with federal officials on issues of importance to North Iowa. Chamber President Jim FitzPatrick will lead a contingent representing the Mason City and Clear Lake chambers, the North Iowa Corridor, the cities of Mason City and Clear Lake, Cerro Gordo county, and the airport.

2009 marks the seventh consecutive year the Chamber has organized a trip to the nation's capitol to advocate for the region. The group will provide an update at the March "Good Morning, North Iowa" program. Watch BizHiLites and next month's newsletter for additional information about this trip.



Jim FitzPatrick MC Chamber, Robin Edgar MC Chamber, Robin Anderson MC Chamber, Denni Sue Erickson CL Chamber, Casey Callanan CL Chamber, Gregg Gillman North Iowa Corridor, Pam Osgood MC Airport



Phil Dougherty Cerro Gordo County, Mayor Roger Bang City of Mason City, Mayor Nelson Crabb City of Clear Lake, Brent Trout City of Mason City, Scott Flory City of Clear Lake, Lois Clark Latham Field Office

JOIN YOUR CHAMBER FRIENDS IN JOLLY OLD ENGLAND - \$2,699

Based upon December's positive survey results regarding a group travel opportunity, the Chamber has partnered with member Allen Travel Agency to offer a special guided trip through England and Scotland this fall. This 12-day tour will depart Mason City on September 17 and begin a meandering tour that begins in London, takes in the scenic highlights of the English countryside, and explores the Edinburgh area of Scotland.



For more information, check out the informational article on page 5 of this newsletter.



DATE: Thursday, February 26
TIME: 5:00 - 7:00 p.m.
LOCATION: Community National Bank
 100 East State St.



PLEASE VOTE YES FEBRUARY 3

The Mason City Area Chamber of Commerce is on record as a supporter of the proposed Instructional Support Levy for our students...who are our future workforce. The board of directors encourages you to VOTE YES on Tuesday.



The mission of the Mason City Area Chamber of Commerce is to promote progressive economic and community development to enhance our quality of life.



ARE YOU USING YOUR NEW CMO CARD?

Everyone should have received his or her new 2009 **Chamber Members Only** discount card. Take a few moments to look over the card, tuck it in your wallet and remember to use it at the featured local area merchants. This colored, tri-fold card offers some great specials and extra savings exclusively for Chamber members and their employees.

A big THANKS to the following businesses for helping make this card a success:

- Ames Photo
- Borealis
- Buffalo Wild Wings
- Carlos O Kelly's
- Cell-U-Byte
- Clear Lake Bank & Trust
- Cookies, etc.
- Curves
- Domino's Pizza
- Flooring Gallery
- Formalities
- Godfather's Pizza
- Graham Tire
- Grunwald & Kiger
- Hank's Plumbing, Inc.
- In Home Gallery
- Jiffy Lube
- Kephart's Music Center
- Lake Chevrolet
- Long John Silvers
- Mark's Air & Water Technologies
- Mason City Nutrition
- McCloskey Appliance
- Moorman Clothiers
- Mystic Sun
- New Dimensions Hair Studio
- North Iowa Golf
- Open Market
- Perkins
- Printing Services, Inc.
- Quiznos
- Rose Bowl
- Salon 220
- Saxony
- Stadheim Jewelers
- The Bagel Depot
- The Computer Guy
- The Other Place
- Ultrasound Studio I
- United Rentals
- YMCA

AG BREAKFAST - MARCH 11, 2009



Al Batt of rural Hartland, Minnesota is a writer, speaker, storyteller and humorist. Al, who was born and raised on a farm near Hartland, lives in the Batt Cave with his wife Gail. Al writes four weekly humor and nature columns for many newspapers, and does a show three times per week about nature on a number of radio stations. For more information, see www.albatt.net.

Tickets are available in books of eight for a cost of \$65 for Chamber members and \$75 for non-members. In addition to the tickets, product sponsors and ticket sponsors will receive promotional name mentions in the program and on banners displayed at the event. Sponsors may also purchase youth tickets which enables 4-H, FFA, and NIACC ag program students to attend the breakfast. Student tickets are just \$5 each. Seating is limited, so reservations are required by **March 6, 2009**.

Program sponsor:



REGIONAL BUSINESS EXPO - MARCH 26

If you haven't taken the opportunity to participate in one of our Business After Hours Expos in March or September, you may want to think twice about this one. Six chambers of commerce from the Northern Iowa / Southern Minnesota region are inviting their chamber members to participate in the Regional Business Expo on March 26 at the Diamond Jo Casino Events Center. The event will be open to the public 4:00 - 7:00 p.m. and will showcase products and services of up to 44 businesses in the region. If you'd like additional information, email Colleen at cyoung@masoncityia.com as soon as possible. It's filling fast! For more information, go to www.masoncityia.com.

Thinking about attending the Expo and maybe leaving a deposit at Diamond Jo? Mark the date in your calendar now and invite your friends to join you for a fun evening of networking and relaxation. If at least one of the following businesses piques your interest, you will want to be there:



- ◆ AAA Insurance & Travel
- ◆ Algona Chamber of Commerce
- ◆ Alliant Energy
- ◆ American Diabetes Association
- ◆ Church Offset Printing
- ◆ Country Inn & Suites - Worth Co.
- ◆ Haas Chiropractic Clinic
- ◆ Heartland Asphalt, Inc.
- ◆ Home Solutions Midwest
- ◆ Larson Contracting
- ◆ LaRue Coffee
- ◆ Mason City Business Systems
- ◆ Mason City Chamber of Commerce
- ◆ Mason City Convention & Visitors Bureau
- ◆ NIACC Pappajohn Entrepreneurial Center
- ◆ North Iowa Broadcasting
- ◆ Northwood Chamber of Commerce
- ◆ OmniTel's Technology Center
- ◆ Sherwin Williams Co.
- ◆ Ultimate Sales Academy

MEMBERSHIP RENEWALS

Congratulations to the following members who are celebrating their membership anniversaries in February. They display a continued commitment to our community through their investment in the Mason City Chamber of Commerce.

Sixty Plus Years

Floyd & Leonard (65)

Fifty Plus Years

Winston & Byrne, PC (51)

Forty Plus Years

SCORE/NIACC (40)

Thirty Plus Years

Lea Mobile Glass, Inc. (33)
Mason City Business Systems (31)

Twenty Plus Years

Mason City By-Products (29)
Mason City Community Schools (25)
Waitt Outdoor, LLC (23)
Advanced Systems, Inc. (22)
Elks Lodge #375 (20)

Fifteen Plus Years

Animal Medical Hospital (17)
Clausen Plumbing & Heating (17)
Crisis Intervention Service (17)
New Dimensions Hair Studio (17)
Custom Auto Builders (17)
Designwerks (16)
Mantronics Mailing Machines (16)

Ten Plus Years

Edgar Financial Group (12)
Mason City Foundation /
The Music Man Square (11)
Odyssey Limousine Service (10)

Five Plus Years

State Farm Insurance –
Clint Thomas (9)
Your Community Greeting Service (8)
Corporate Farmer, Inc. (8)
Globe Siding Insulation &
Window Co. (5)
McQuaid Agency (5)

One Plus Years

Mason City Board of Realtors (4)
Orange Tree Employment Screening (3)
AdMentation, LLC (2)
First Covenant Church (2)
Jiffy Lube (1)
Eagle Construction & Woodworking (1)
Allstate – Brian Randall Agency (1)
360 Fitness Center (1)
Mark's Air & Water Technologies (1)
Mystic Sun (1)
State Farm Insurance –
Tim Ihlenfeldt (1)

NEW MEMBERS

Welcome to the following new members! They are joining you—the businesses and professionals who have invested in the economic, cultural and lifestyle betterment of North Iowa. Please support them when making your buying decisions.

Lillians

Susan Carroll, owner
16 S. Federal Ave.
Mason City, IA 50401
641-423-1309
scarroll@lilliansshoppe.com
www.lilliansshoppe.com

Lillians is an occasional store concept. Lillians is open the first full weekend of every month (Thursday thru Sunday) as well as special events. Lillians sells designer-inspired handbags, jewelry, watches, sunglasses, hair gear and more at affordable prices. They are also host to “Diva Nights” – a private evening of shopping fun.

Primoz Lounge & Ristorante

Sean Kuhl
687 S. Taft Ave.
Mason City, IA 50401
641-423-5788

Local restaurant that features authentic Italian cuisine and an “elegant casual” environment. Pasta is the main feature but there are also special cut meats, seafood pastas and pizza available. Open 4 to 10 p.m. Tuesday and Wednesdays, 4 to midnight Thursday and Friday and noon to midnight on Saturday.

Red Roc Knoll Nature Farm & Bed and Breakfast

Bart & Celess Walker, owners
19963 220th St.
Mason City, IA 50401
641-423-8392
redroc@internet2go.biz

Located just a few minutes southeast of Mason City, this Nature Farm and Bed & Breakfast is pure and simple rural Iowa country living at it's best. The three-room suite features a private entrance, large living room, large bedroom and full bathroom. Coming in the future – fresh and naturally raised produce farm, ¾ mile nature walk, some golf holes and other amenities to enjoy.

SUPPORT FELLOW MEMBERS - BUY LOCALLY

In these tough economic times, keeping your spending at home has never been more important. Shopping at your local retailer, dining out at a favorite restaurant, visiting an attorney or a doctor in the North Iowa area all help pay for police and fire protection, schools, infrastructure and more. Sales taxes, local option sales taxes and hotel/motel taxes finance vital community services that we all take for granted.

According to recent data from the Iowa Department of Revenue, retail sales taxes collected in Mason City for the quarter ending June 30, 2008 were \$7,326,499. Local option sales tax receipts for fiscal year 2007 totaled \$4,145,343 in Mason City. Mason City hoteliers collected \$318,185 in hotel/motel taxes; 40 percent of this goes directly to the city's general fund to help pay for city services.

Shopping, dining and using professional services locally keeps people employed—they, in turn, spend their dollars locally. The churning of those dollars in the local economy helps create economic stability.

Next time you start to make a business purchase online or out of the region – ask yourself, “can I buy this same item or service in the North Iowa area?” Our spending patterns DO make a difference. Let's keep our dollars in North Iowa!



TRAVEL TRENDS - DEMAND COULD REMAIN STABLE

With fluctuations of the stock market, the Mason City Convention and Visitors Bureau is continuously monitoring research regarding the affect the economy will have on leisure travel plans and habits of Americans. The following is the latest information which indicates consumers will still be traveling, but traveling differently.



A national survey of approximately 2,300 U.S. adults was conducted during in October 2008. The survey revealed that 71% of active leisure travelers intend to take an overnight trip of 50 miles or more from home during the next six months. This percentage is identical to that recorded one year ago, thereby revealing no degradation in the overall incidence of the intention to travel among Americans despite the turbulent developments in the financial markets.

In addition, 48% of all respondents stated they were not planning to make any changes to their future travel plans as a result of the financial downturn. Those same travelers are likely to travel differently. More than 76% expect to book a packaged vacation to save money, while 75% expect to spend less overall. Nearly 73% intend to spend less on food, beverages and entertainment, and 67% plan to stay fewer nights. And, 58% expect to utilize the Internet to comparison shop for better fares. Interestingly, not all respondents expect to travel differently. A full one out of five expect to stay more nights, and nearly one out of six expects to spend more money overall. As Peter C. Yesawich, chairman and CEO of Ypartnership said, "The results corroborate what we have been thinking all along. Travelers will be trading down, not out."

Source: Responsible Travel News and Sustainable Tourism News, Vol. 6, No. 11, November 2008.

CVB to the Rescue

Are you planning a meeting or event and are unsure of what to do next or who to contact? If you are experiencing the planning blues, contact the Mason City Convention and Visitors Bureau (CVB) — we can help.

From lodging to entertainment and everything in between, the Mason City CVB is your guide to the perfect event. The CVB assists with events, conventions, meetings and tournaments held in the area, serving as an unbiased resource.

The CVB is also the liaison between you, the planner, and local suppliers. The CVB can provide a wealth of important information and services — an effective way to streamline the planning process.

A few examples of CVB services include financial assistance for marketing / advertising, lodging and convention bids, media liaison, welcome items and much more!

For more information, contact us at 641-422-1663 / 800-423-5724 or visit us online at:

www.VisitMasonCityIowa.com

Calling All College Students!

Do you know a college student who's looking for an internship to strengthen their marketing, publications and event planning knowledge? If so, share with them the opportunity to intern at the Mason City Convention & Visitors Bureau!



By joining the Mason City CVB team for the summer, interns will gain hands on experience with publications, promotions, and assisting with the coordination and execution of the pyrotechnic event. Compatible majors / minors for this internship include marketing, business management, public relations, communications, and graphic design.

This opportunity is one that shouldn't be passed up! For more information, please have your intern nominee contact Kara Ruge at 641-422-1663 or kruge@VisitMasonCityIowa.com.

MEMBERS IN THE NEWS

New Managers/Employees

Patti Hanson is the new site director of the **Buena Vista University Mason City Center**. Patti attended classes at the center and received her bachelor's degree in psychology and human services in 2000 and received her master's degree in rehabilitation counseling from Drake University. She most recently was employed at the North Iowa Vocational Center as the JobLink manager.

Thecla Meyer is the new manager of **Long John Silvers**, 2261 4th St. SW. Long John Silvers recently added the Freshside Grille meal to their menu and is a participating member on the Chamber Members Only discount card.

Arlin Beemer has been named general manager of the **Mason City Country Club**, 3331 19th St SW. Arlin will oversee the daily operations of the restaurant and banquet facilities.

Bonanza, 2700 4th St. SW, announces that **Melissa Holst** has been named manager at the Mason City location.

North Iowa Outlaws has announced **Scott Montesano** as Director of Communications. Scott will be promoting this area's NAHL team in all aspects and venues possible. Fans can reserve tickets now for the 2009 Robertson Cup Championship coming April 28-May 2 at the North Iowa Ice Arena.

KIMT's News Director, Greg Berry has announced **Amy Kaduce** has accepted the position of Producer. Amy graduated from Ventura High School and then received a journalism degree from the University of Iowa. Amy previously worked at KIMT and held positions at KWWL in Cedar Rapids and in Norway, IA prior to returning to the North Iowa area.



Congratulations

Scott Borcharding, IIDA of Bergland + Cram, recently passed the exam and completed all requirements for the National Council for Interior Design Qualifications to become certified with the International Interior Design Association. Borcharding is involved in most of the firm's projects assisting clients with finish and furniture selection.



The **Clint Thomas Agency** has qualified for the Senior Vice President's Club in the Heartland Zone for State Farm Insurance. Thomas' team finished in the top 60 agents for production in the financial services scorecard points in the Heartland zone. Team members are Lori Schmidt, Lori Waldron, Jenny Doughty and Jane Balkenende.



Metalcraft announced that company president **Steve Doerfler** has been elected to the board of directors for AIM North America, a chapter of the AIM Global International trade association representing automatic identification providers. This organization focuses on industry standards, education, and outreach for automatic identification.

CHANGES...CHANGES...CHANGES

Have you had recent staff changes? Has your business moved to a new location? Have you added or changed your website address? Please be sure to let your Chamber know if your primary contact information, location, etc. should be updated for your Chamber membership. All members are listed on the Chamber website business directory by name, contact and category with free hot links to their email and website. We want to provide others with the most current information as the Chamber membership directory is widely used. This just may be your least expensive marketing maneuver!

CHAMBER SPONSORS ENGLAND-SCOTLAND TOUR IN SEPTEMBER

You asked for it, you got it! The Chamber is offering a special opportunity for group travel in September. This **12-day tour** will depart Mason City on September 17 and begin a meandering tour that begins in London, takes in the scenic highlights of the English countryside, and explores the Edinburgh area of Scotland.

The price for the tour, which includes transportation, accommodations, baggage handling, most tips, sightseeing tours, and 13 meals is just **\$2,699 per person** (double occupancy). This price is based upon 35 passengers—which will ensure us a private motorcoach and our own guide in England. If the number booked is fewer than 35, the group will share a motorcoach with other travelers.

Members may want to consider offering this trip as a special employee incentive. More information will be available in the March newsletter, at the Chamber's booth at the Regional Business Expo on March 26, and at a special travel show reception in April. In the meantime, feel free to contact the chamber office for more information.



As a member of the Mason City Chamber of Commerce, you belong to a networking group of more than 660 members.

SPONSORSHIP OPPORTUNITIES

It is always important to market your business. Getting your name out there is the best way to grow your business successfully. Finding effective ways to promote your business can be a complex process. The Mason City Chamber of Commerce Sponsorship Opportunities package is designed to help you utilize one of the many benefits of membership—the ability to sponsor a Chamber event or program. Sponsorships provide an opportunity for business exposure, not only to fellow chamber members, but also to the general public.

The 2009 Sponsorship Menu was enclosed in all membership packets delivered in December. We hope you will spend a few minutes looking over the various opportunities available for your business and give us a call to discuss the sponsorships that interest you.

Available sponsorships include:

- ◆ Good Morning Mason City
- ◆ Business After Hours
- ◆ Business After Hours EXPO
- ◆ Educational Seminars
- ◆ Ag Breakfast
- ◆ North Iowa Band Festival
- ◆ Chamber Bowl
- ◆ Annual Golf Outing
- ◆ Annual Meeting
- ◆ YIELD
- ◆ Leadership North Iowa

Several companies see the advantages of sponsorship and have already committed to these upcoming future events: Chamber Bowl – Rose Bowl; Ag Breakfast – First Citizens National Bank; North Iowa Band Festival – Principal, Kraft, Diamond Jo Casino, and Kaplan University; Annual Meeting – Henkels and Community National Bank.

Choose sponsorships that would benefit your company and qualify for premier membership with special recognition in the Chamber newsletter and at special events. Call the Chamber for more questions regarding these packages.

music 2 make u ☺

BAND FESTIVAL SPONSORSHIP OPPORTUNITIES

This is another special year for the North Iowa Band Festival. The festival receives many in-kind contributions from Chamber members and several businesses contribute volunteer time to one of the many North Iowa Band Festival sub-committees.

This year's theme says it all: **music 2 make u ☺**. We'll be celebrating our musical heritage and the talented young people from our region who make us smile year after year with their amazing performances.

We'd love to add your business to our list of generous sponsors. Our goal is to keep our musical heritage alive and provide a fun-filled weekend for the people of North Iowa to enjoy. Several levels of sponsorship packages are available to Chamber members.

- ◆ Drum Major (\$5,000 level)
- ◆ Band Master (\$2,500 level)
- ◆ Flag Corps (\$1,000 level)

In addition, the committee can tailor smaller sponsorship packages to your specifications if you have an interest in a particular festival event.

COST OF LIVING COMPARISON – 2008 ANNUAL AVERAGE DATA

How does Mason City stack up when it comes to cost of living? The Chamber participates in research to assist the Council for Community and Economic Research (C2ER) in producing the quarterly ACCRA Cost of Living Index. Raw data from urban areas across the United States is analyzed to compare the cost of living in various geographic locations.

Here's an example of how to use this information. Assume that City A has a composite index of 98.3 and City B has a composite index of 128.5. If you live in City A and are contemplating a job offer in City B, you can calculate how much of an increase in your after-tax income is needed to maintain your present lifestyle. In this case, 30.72%, or about a 31% increase in after-tax salary to maintain the same living standard.

Here's the most recent data for Mason City and comparable communities. (100.0 represents the mean; a low percentage is good!)

City & Composite Score	Groceries	Housing	Utilities	Transportation	Health Care	Misc. Goods & Svcs
Mason City 86.6	90.5	68.0	104.5	98.3	92.3	91.4
Ames 93.0	93.8	89.2	93.6	101.5	96.4	92.5
Burlington 99.7	91.3	94.9	104.7	100.7	95.5	105.7
Dubuque 96.9	99.1	90.7	103.7	96.8	94.4	99.7

COMMITTEE UPDATE

If you are interested in joining a committee, please call 423-5724

Agri Business Committee

Ticket sponsorships are available for the 27th Annual Ag Breakfast scheduled for March 11, 2009. Linda Anderegg, Cerro Gordo County Farm Bureau, serves as chairperson.

Ambassadors

The Ambassadors greet new members and make calls on new businesses, new managers, and new members. Ribbon cuttings were held in January for two new businesses - Primoz Lounge & Ristorante and The Pita Pit - and for the relocation of the North Iowa Redemption Center. Membership in the Ambassadors is by application and vote of the group. If anyone is interested, please call the Chamber for an application. Lynn Ptacek, Newman Catholic, serves as chairperson.

Business Information

This committee is accepting registrations for the 2009 Regional Business Expo scheduled for March 26 at Diamond Jo Casino. Call the chamber for more information. Connie Anderson, First Citizens National Bank, serves as chairperson.

Diplomats

Diplomats made calls to 32 renewing members thanking them for their membership and asking them to fill out a short survey. Superintendent of Schools Dr. Anita Micich was the speaker at their monthly meeting giving a very informative program on the Instructional Support Levy. Membership in the Diplomats is by application and vote of the group. If anyone is interested, please call the Chamber for an application. Rich Lorence, KIMT, serves as chairperson.

Events

The "Chamber on Ice" event was a great success! Award winners from the Chamber Bowl will be included in next month's newsletter. Tom Payne, Payne Plumbing, serves as chairperson.

Membership

Three new members were added to the membership. The New Member Luncheon is scheduled for Tuesday, February 24. Karen Kiss, McGladrey & Pullen, serves as chairperson.

Government Affairs

Chamber leadership and staff attended the annual Legislative Dinner hosted by the Iowa Chamber Alliance in Des Moines on January 21. The local delegation is looking forward to the Mason City/Clear Lake trip to Washington, DC which will take place February 8-11. A state legislative update is schedule from 9 to 10:30 a.m. on Saturday, March 14 at the chamber office. All members are invited to attend.

North Iowa Band Festival

The 2009 North Iowa Band Festival is scheduled for May 22-23, 2009 with the kick-off being held May 21 in Southbridge Mall. Major sponsorships and individual event sponsorships are still available. Stay tuned for the announcement of this festival's honorees and exciting entertainment line-up...coming soon! This year's theme is:

music 2 make u ☺

CHAMBER BOWL - FEBRUARY 4

Thanks to everyone who registered for the 20th annual Chamber Bowl scheduled for February 4th! We're looking forward to another great time at the Rose Bowl with many fun door prize raffles. A two-meat banquet meal will be served by Pies & More, and additional meal tickets can be purchased for \$15 each. Be sure to invite your friends and co-workers to cheer you on

Rose Bowl

LEGISLATIVE UPDATE MARCH 14

The Chamber will host a Legislative Update from 9 to 10:30 AM on Saturday, March 14

in the Chamber lobby at 25 W. State Street in Mason City. Our North Iowa legislators will provide their thoughts on the state legislative session so far, and Chamber members will have the opportunity to ask questions.



BE OUR GUEST

Tune in Friday mornings to the Chamber "Be Our Guest" program at 8:40 a.m. on KRIB 1490 AM. Three Eagles Communications provides this benefit to the Chamber free of charge. The following Chamber members will be on the program in February.

FEBRUARY 6

Ray Shimak
Ray's Collision & Restoration

FEBRUARY 13

Chris Bly
Mulligan's Bar & Grill

FEBRUARY 20

Matt Crimmins
O'Brien Moving & Storage

FEBRUARY 27

Mike Dicken
Gold Country Seed

Chamber Leadership

EXECUTIVE COMMITTEE

Jim FitzPatrick, President
Mercy Medical Center - North Iowa
 Andy Hubbard, President-Elect
Curries
 Chris Deets, Treasurer
Clear Lake Bank & Trust
 Robin Edgar, Past President & Gov't Affairs DVP
Edgar Financial Group
 Brad Schoneberg, Business DVP
First Citizens National Bank
 Karen Pierson, Community & Events DVP
NIACC
 Arlin Beemer, Convention & Visitors Bureau DVP
Mason City Country Club

BOARD OF DIRECTORS

Gary Anderson, *Skott & Anderson Architects*
 Brian Banwart, *Armour Eckrich*
 Brad Barber, *Cabin Coffee Company*
 Scott Bultje, *IC System, Inc.*
 Daniel Burgmeier, *Daniel Burgmeier, DDS*
 Denise Funk, *Martin Brothers Food Market*
 Jennifer Hanson, *PostNet*
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 Jeremiah Hosmer, *Lyons Toyota Dodge*
 Michael Lunning, *Varied Industries Corp.*
 Lynn Placek, *Newman Schools*
 Glenys Schloemer, *Southbridge Mall*
 Vickie Snyder, *Dean Snyder Construction*
 Olivia Stalker, *Globe Gazette*

Ex Officio

Larry Elwood, *Larry Elwood Construction*

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FEBRUARY Chamber Calendar

<i>Monday</i>	<i>Tuesday</i>	<i>Wednesday</i>	<i>Thursday</i>	<i>Friday</i>
2	3 Noon Ambassadors	4 4 pm Chamber Bowl	5	6
9 DC Trip	10 DC Trip	11 DC Trip 7:30 am Agri Business	12 12 pm Events	13 12:15 pm Band Festival
16 3:30 pm CVB Committee	17	18	19	20
23	24 11 am Chamber Exec Noon New Member Lunch	25 7 am Chamber Board Noon Business Information	26 Noon Diplomats 4 pm Ambassador Captains 5-7 pm BAH at Community National Bank	27

Upcoming Events...

March 11

Ag Breakfast

March 26

*Regional Business Expo at Diamond Jo
 Business After Hours sponsored by*

April 23

Mason City Senior Activity Center

May 22-23

71st North Iowa Band Festival

Periodical Postage Paid at Mason City, Iowa
 (USPS 060-350)